

David Sarkus, MS, CSP ▼ The Safety Coach®



Here I am after speaking with two iconic companies —
ExxonMobil and DuPont

ExxonMobil

Here I am with DuPont in Corpus Christi, Texas. **Over six years without a recordable incident - WOW!**



“Outstanding message with a lot of fun mixed in... Teamwork is essential, a sense of family is what has gotten our plant to where it is.”

—Tony Eichstadt, Plant Manager



“Great job – Thanks for the safety message – think, talk, and expect safety.”

—Bob Blaschke, SHE Manager



“On behalf of ExxonMobil Research and Engineering, please accept my thanks for your outstanding presentations ...Your presentations were a big success with all levels of our organization. We received nothing but positive feedback. Your visit here was a tremendous boost to our continuing focus on safety...”

—Gordon Kennedy, Ph.D. Meeting Planner for the Events



“David gave a powerful, motivational presentation that kept me on the edge of my seat.”

—Michael Redlich, Sr. Research Tech.



For More Information

Please Visit: www.DavidSarkus.com or Phone: 1-800-240-4601

David Sarkus, MS, CSP ▼ The Safety Coach®

ExxonMobil's Research and Engineering Sites in Clinton, PA
and Paulsboro, NJ - Facility Wide Presentations

ExxonMobil
Research and Engineering

Even though we had a lot of fun and laughs — everybody took a good deal away with them from a content and motivational perspective.



“Very inspirational and to the point. Touched on a very important issue —Lead with the heart!”

—Lorenzo Decarl, Technician

“Great talk. Very inspirational.”

—R. Ayen

“Very strong, interactive presentation. I like the way you move around the room with conviction.”

—Bill Maxwell, Team Leader

“You’re first to correlate safety performance with love —few other things are so powerful.”

—Heather Haigh, Engineer

“Dave made me feel like what I think isn’t crazy! I feel good inside after a meeting like Dave’s.”

—John Sahatin, Lab Technician

“Home Run!” —Ted Datz, Technician

“Dynamic speaker! David drove the point home! Safety is the key.” —Jay Berry, Shipping Specialist

“Very informative and motivating - should invite him back often.” —Dan Cauble, Contractor

“Good job! Dave kept everyone involved and awake.” —Domenic Sepastian, Pipe Fitter

“Great speaker —safety first.” —Joe Burleigh, Machinist

“Great speech!” —Nicolas Rinon, Lab Technician

“Great Job! Interesting and stimulation!”
—Rick Brown, Toxicologist



“Your presentation was a big success with all levels of our organization. I’ve already received countless comments from employees who found it very informative and entertaining. We’ve received nothing but positive feedback. Your visit here was a tremendous boost to our continuing focus on safety.” —Gordon Kennedy, Ph.D, Advanced Research Associate (6+ years without a recordable incident)

“Dave mixed humor and passion extremely well. He makes you want to be safe.” —Mike Mayers

“David was very entertaining and spoke a strong message. Excellent.” —Kristine Carney, Engineer

“Great presentation! Hilarious approach to an immensely important topic. Highly recommend to all!”
—Paul Rodriguez, Electronics Technician



“Powerful speaker —good humorist.”
—J. Krylouski, Res. Technician

“Great talk. Right on target.”
—Fred Whitman, Toxicologist

“Very enthusiastic.”
—Rich Forgash, Product Safety

“Very dynamic.”
—Rebecca Ruckel, OIM-SHE Section Head



“Very impactful; an important message for everyone for home and work.” —Bill Buck, LPD

“Speech was very motivating. It kept the audience’s attention.” —Ed Cox, Security Supervisor

“Working together will keep us together.” —Ted Czujak, Pipecraft Foreman

“A very dynamic presentation about how to be a good coach in safety, and in life. Thank you.” —Laura Newton, Safety Coordinator

“Great speech!” —Angie Odell, International Patent Assistant

“Excellent speaker.” —Jackie Wright, Corp. Assistant

“Excellent, energetic personality; content is memorable. David’s point was well made.” —Gloria Archambault

“David gave a powerful, motivational presentation that kept me on the edge of my seat.” —Michael Redlich, Sr. Research Technician

“Wow! Thanks for a wonderful, inspirational talk. I am encouraged to help our safety program reach new heights.” —Diana Sheldon, Product Safety Associate



“Excellent speaker; very entertaining. Glad to see that Dave takes safety seriously.” —Rich Dan

“Thanks for making safety fun!” —Liz Laverty, Team Leader

“Extremely motivational speaker.” —Bonnie Godfrey, Executive Assistant

“David was a great speaker!” —Eric Werrisin, Computer Technician

“Thanks for lighting the torch!” —Rich Flynn, Research Technician

“Dave was a very good speaker. He spoke clearly and made a lot of sense.”

—James Kellor, Lab Technician

“Great program; very informative and held interest with a lot of information to think about.”

—Nancy E. Esslinger, Sr. Staff Administrative Assistant

“Great motivator.” —B.J. Mandraccia

“Very good speech. It made me aware of safety.” —Gerard Luciano, Lab Technician

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attention.”** —Ed Cox, Security Supervisor

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good coach in safety, and in life. Thank you.”**
—Laura Newton, Safety Coordinator



**“A heartfelt lecture on safety full of love and
inspiration.”** —Gary Katz, Attorney

**“Since I like sports, your comments around sports
really hit home.”** —Rick Ecker



Reductions in pSIFs and SIFs Too!

Some of David’s Year-over-Last Results Include:

1. Reductions in TRIRs of over 90%
2. Engagement Increases over 170%
3. Reductions in Human Factors’ Errors over 50%
4. Organizations that Have Embraced Zero Recordable Incidents

David Sarkus, MS, CSP ▼ The Safety Coach®

Wheeling-Pittsburgh Steel Corporation
Joint Union/Management Safety Committee Offsite



“Very good job! Excellent speaker. Kept interest up and that’s tough to do when you’re the last speaker.”
—Dean R. Dellamalva, Senior Process Manager

“Outstanding job of connecting personal experience and real life events to illustrate your points.” You are obviously very passionate about topics.” —Charles R. Dinger, Division Manager

“David’s presentation was the highlight of the entire conference.” —Beth Powell, Safety Company Chair

“Unbelievable Passion! Loved your enthusiasm! It is contagious!!” —Bob Narrish, General Manager Labor Relations

“One of the best motivational speakers I have heard. A fabulous job.” —Ray Suchs, Machinist/Safety Representative

“Did a nice job. Hit a home run. Did a good job with all the stories.” —Justin Kovalski, Electrician/Safety Committee Man

“Great talk. Thanks.” —John Coulter, Manager

“You did a bang up job! I enjoyed it! We all love you Dave!!!” —Jadd Moeller, Process Manager

“Simply Great!” —Nelson Paree, Millright Leader

“Great motivator and excellent speaker. David will greatly benefit any organization.”
—George Savarino, Pkl. Line Recorder

“I was impressed with David. I think more people need to hear him.” —Thomas Cummings, Senior Process Manager

“Great stories and a dynamic speaker!!”
—J.W. Morris, 80” Planning

“Excellent delivery!! David kept the attention of the entire group.” —Jim Scheffert, Area Maintenance Planner

“Nothing short of being superior.” —Vee J. Beadling, Supervisor

“Great talk! Very inspiring! Great ending to the conference!” —Connie Lopurdanchy, Nurse Administrator

“Great job! I Enjoyed it when you mentioned your mom and dad.” —Rocky Brown, President Local 1223

“Very well presented. David is passionate, inspiring, a very good speaker.” —Chris Heintzeman, Shipping Foreman

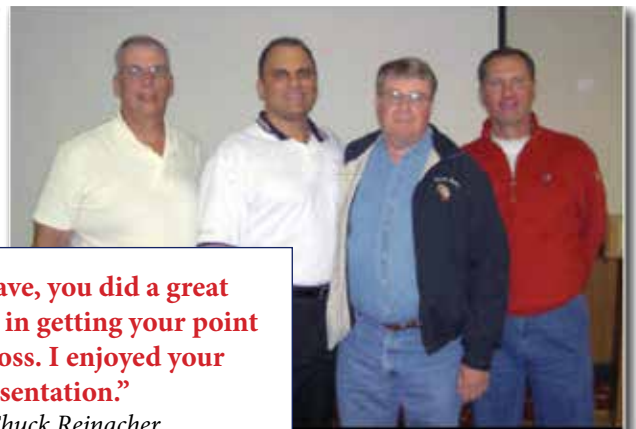
“Great motivational speech that needs to be given throughout all jobs.” —Rob Cook, Iron Worker

“Great presentation. A great way to get a positive reaction from your friends and coworkers.”
—Jay Cybulski, Safety Representative

“You are a very good speaker and I can’t wait to see you again.” —John White, Co. Chair Safety

“Inspirational and truly enjoyed the talk. I have tried and will continue to perform in this manner.”
—David Fish, Area Manager of Operations

“Enjoyed your talk very much. You are a great speaker.” —Tom Baker, Union Safety Rep.



“Dave, you did a great job in getting your point across. I enjoyed your presentation.”
—Chuck Reinacher, Safety Manager Primary



"Did a great job very upbeat not boring."

—Rick Basil

"I loved your talk it was great."

—Chris Polvdniak,
Crane Operator

"Excellent, inspirational, and very uplifting. Hopefully I will see a difference through individuals moving in a forward direction." —George Reed,
Electrician

"You did a great job. You had a lot of energy and motivation." —Stanley Delitte, Coil Cutting

"I liked the approach to be there for your co-worker. Safety is all about us and not the company. Together we must have zero incidents." —Terry Shumate,
Safety Supervisor

"What an energetic presentation. A feel good about life concept." —Mark S. Dziak, Senior Process Manager

"Excellent!" —Joseph L. Molek, Assistant Roller

"Great job!" —Ted Westfall, Grievance Committee

"David hit a home run. Very good speaker. Good job." —Joe Husek, Machinist

"Great job. Thanks."

—Johnny Groch, Maintenance Safety Representative

"Very good speaker and presentation." —Ralph Zdravecky,
Mill Tender

"Excellent job. You kept my attention!" —Bill Kinney,
1187 President

"Very good speaker! Good Luck!" —Tom McKean,
Iron Worker

"Good Luck!" —Tony Ross, Safety Compiler Representative

"It was truly my pleasure to have had the opportunity to hear you. Thank you again. Love you man." —Douglas Wickham, Jr., Maintenance Manager

"Great speaker. Got everyone's attention."
—Delores Lopez, Safety

"Very good. Informative, entertaining, and very true words of inspiration." —Terry Maveika,
Mechanical Repairman.

"Dave, you have a very positive and great message! I wish all you said would come to fruition. Thank you!"
—Kenneth Poole, MTR 80 Electrical

"Very good." —Mike Katopka, Maintenance Foreman



"You did a great job. I'm from Belle Vernon and went to WVU." —Tim Myers,
Senior Maintenance Manager

"Very inspirational and positive and many good positive quotes that make sense." —Dave Wincko,
Metallurgist

"I was touched to hear about how much you loved your parents. I recently lost both my parents and I can relate to you. Good job!" —Andrew Iarossi, Supervisor

"Great job, David. Keep it going." —John Nagel,
Union Safety Representative

"Well done." —Ed Ross, Safety Supervisor

"Very entertaining. Incorporated real-life situations into his talks. Seemed to relate to audience on a personal level." —Brian Taylor

"Great presentation delivered with heart."
—Doug Harris, Manager
Safety Finishing

"Dave hit home as how I like to manage the people that I work with."
—Larry Boroski, Galvanize Foreman





“David is a very passionate speaker. Knows how to a group pumped-up. Should have him back to speak to a larger group.” —Gordon Meador, ELEC Supervisor

“Great job, as a lifetime Green Bay Packers fan, it was very touching to hear you speak of coach Lombardi. Also, great to hear you talk about your parents.” —Bernie Ravasio, Contract Coordinator

“David was full of energy and wit. Very positive and heart-felt attitude. Enjoyed it tremendously.” —Debbie Woods, 80” Scheduler

“Kept my attention. Hope to keep the people instructed interested.” —Safety Co. Chair

“Life gives us the opportunity to be immortal from the lasting image we bestow onto others. Thank you for the good one.” —Kevin Nay, 80” M.T. ELECT

“The message is right on the mark!! Thoroughly enjoyed your presentation. Thank you! I can feel the love!” —John P. Casey, Jr., Safety Coordinator Local 1190

“Feel the love! Thanks for the great talk!” —Staten, G. Foreman

“David, you gave an excellent presentation. I really enjoyed it.” —Tom Culves, Maintenance Foreman

“Was very clear and very educational.” —Frank Lhomar, Safety Committeemen

“Great job!!” —Tom Pentino, Safety Coordinator

“Good upbeat presentation. You made it interesting.” —Christ Vergitz, MTM Transportation Department

“Spoke with a lot of passion. Made a point about connecting with your employees and being a leader.” —Mike Morris, Division Manager

“Very good!” —Shawn Reinacher, Railroad

“Certainly hit home run with energy to hit on all cylinders. The passion you have for speaking in relationship to the key elements of safety. “0” recordable injuries. Convincing me wasn’t hard, I’ve been singing your tune for a while. Good Job!” —Chuck Dight Jr., Area Manager

“I loved the way he was able to involve the people.” —Jen Crawford, Supervisor

“Very interesting and uplifting. Hope it carries to the workplace.” —JoAnn Pizzino, Clerk Transportation

“I would like to have everyone in Western Pennsylvania hear the message this man has — God bless him.” —Lou Costello, Safety Co. Chairmen

“Simply great!” —Nelson Parea, Millright Leader

“Very, very clear and meaningful on all levels and educational a great experience.” —Jerry Tennant, Safety Chair

“Very good talk and easy to understand. Liked it a lot.” —Gene Nichols, Foreman



“Dave, thanks for the inspiration we have a big job ahead, but we must hang on to what you’ve coached if we’re to make it happen”. —Jim Piazza, Safety Representative

David Sarkus, MS, CSP ▼ The Safety Coach®

Spoke on the Theme: Everybody's a Safety Coach!™
ExxonMobil – U.S. Production – Woodlands, Texas

ExxonMobil
Production



Even though we had a lot of fun and laughs — everybody took a good deal away with them from a content and motivational perspective.

“I think David did very good job. Really brought home simple techniques that are very attainable.”

—Ray Jefferson, Field Supervisor

“Lead with your heart

hit a home run. Good for patience with the work group.” *—Patty Thompson, Field Foreman*

“Great job! Good tool to take back to the work group.” *—Armando Villarreal, M&R Foreman*

“Excellent delivery and content. Stories are very powerful the way they are interwoven in the message. Loved it!” *—J. McBee, Sr. Field Supervisor*

“Lead from your heart. Confirmation is more powerful than correction.” *—Clayton Yendrag, Field Foreman*

“I enjoyed the presentation.” *—E.V. Washington, Well Work*

“Hits the nail on the head.” *—Randall Richardson, Work over Supervisor*

“Dave, you rock!” *—Mike Tuilett, Supervisor*

“Excellent use of personal experiences. Passionate about safety. Thanks!” *—Richard Lewis, Work over Foreman*

“Very good motivational talk. Really makes me want to take safety to another level in my group.”
—Justin Settmier, I & E Engineer

“Great motivational speaker. ExxonMobil needs to embrace the love aspect mechanism to promote safer work practices.” *—Lucretia Insome, Sr. Regulatory Specialists*

“Nice job. Good use of personal stories. Also liked the sports references, but they probably wouldn't work with a female audience.”
—Mike Roberson, Senior I&E Technician

“Home run! When I first became a field supervisor, I would give a quarter to the guy that was observed as being safe. I stopped the practice two years ago. I need to get back to basics and do it again, with \$1.00. Thanks!!” *—Sandra Levva, Field Foreman*

“Good motivation to new leaders. Enjoyable presentation.” *—Jim Baskin*

“Great job! Have a very good message that was delivered well.” *—Monty Key, OPS Tech*

“Enjoyed. Highly motivational.” *—E. George Hingle, F. Hoover*

“Very good presentation and highly motivated. Enjoyed the session.” *—Richard J. Latislais, Production Tech.*

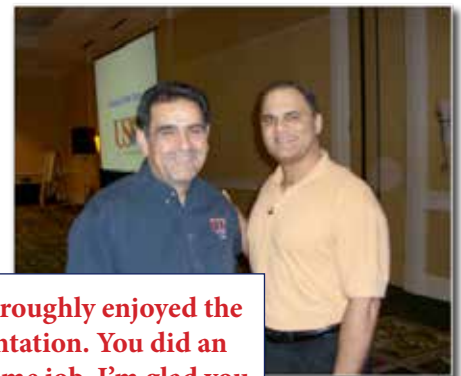
“Very motivating, enjoyable, and personable.” *—Russ Walker, Assembler*

“Dave hit a grand slam.” *—Tom Sisco, Assembler*

“A very motivational speech. You can tell you believe what you say.” *—Doug Parks*

“Very moving presentation.” *—Eddie Davidson, Operations Foreman*

“Enjoyed every minute of it.” *—John Heard, Production Tech.*



“I thoroughly enjoyed the presentation. You did an awesome job. I'm glad you were able to enhance our event!!!” *—Phil Marquez*



"It really hit a home run. Really opened my eyes and mind." —OPS Foreman

"With trust and integrity, conscious and competent leadership can achieve anything." —Matt Ackez, Supervisor

"Work from your heart. David is a very motivational speaker." —Brett D. Hope, Instrument/Electrical Supervisor

"True principles properly taught changes lives. It's our responsibility to properly teach that takes love and time." —Lynn Butler

"Dave is inspirational." — H. Dabling, Sr. Operations Compliance Tech. Safety

"Thanks for caring. You hit me at the heart." —Turk Paculba, Supervisor

"Truly enjoyed it, excellent motivational speaker." — Evon Kojander, Capital Bridges Analyst

"Great presentation changed my approach." — Richard Benjamin, Sr. Field Superintendent

"Very informative and entertaining." —Don Rutledge, Sr. Operator

"I think David did a great job. I really liked his presentation." — Frank Ponce, Maintenance Foreman

"Good Job! Very interesting outlook. Great presentation skills." —David Shipp, Instrumentation Tech.

"Good presentation, good message." —Neil Ryan, OLMS-ER Supervisor

"Great motivator!" —Elton Foster, Sr. Electrician

"You hit upon the most important aspect of safety; caring and communication." —Henry Castillo, Operator

"Enjoyed your talk. Thank you!" —Arturo Mendietha, Plant Foreman

"It was great, thanks." —Gerald M. Hart, Sr. OP. Tech.

"Wonderful speaker! A real humorous person and helps the rest of us remember what it is like to be humorous. The two days I spent in Houston were made worthwhile to hear David speak."

—Kyle Machintosh, Production Supervisor

"I won't run Earl a mile and a half on third down. Good presentation! Very worth while!" —Paul Yale, Land Manager



"Very good speech much needed motivation." —Ron Leach, M&R Foreman

"A home run is not a home run unless it's a home run." —Ramon Vasquez, Opts. Assist.

"Safety...reload, re-energize and resolve! Great presentation! Just what we needed!" —Charlotte Blue, OCT/Piceance Creek

"Dave really hit a home run with his presentation." —Jerry Johnson, OCT

"Home run David —love in the work place? I plan to follow through. Great motivation." —Mickey Rivas, Field Foreman

"Great presentation. I wish our management would take to heart. We need to implement these concepts." —Ross Cornett

"Experience and anecdotes are powerful and effective method for driving home safety principles." —Scott Gueeirson, Supervisor

"Has ability to make things personal and simple. Easy to relate." —Charles Arnold, Land Supervisor



“Great job. Enjoyed your presentation. You demonstrate lots of heart.” —Floyce Eason,
Field Foreman

“I enjoyed the Bum Phillips story.”
—Kevin Krenik, Geologist

“I like the short memorable messages.”
—Shannon Morrison, Geoscience Data
Coordination Supervisor

**“Excellent life lesson!
Great job!”** —Wilton Cox, Field Support

**“Very dynamic speaker
excellent!”**
—Charles Camphell,
Field Foreman

**“You spoke with a
passion and from past
experience. I appreciate
what you said. You care
about the people.”**
—Lyndail Trouz,
Sr. Field Supervisor



**“I enjoyed it and it gave
me something to think
about.”** —Tim Jumper, SOT

**“Just the right amount of
formality and informality.”**
—Susan Hippler, Geoscience Supervisor

**“Great topics and examples. Great ways to help me
work with my team and help me improve my own
communication with the work group.”** —Aron Brady,
Operations Foreman

**“Good talk - many great points on effective
leadership...not just safety.”** —Stacey Weltmer,
Onshore Geoscience Project Manage

**“Good points on providing praise to employees
doing a good job. It’s not always about earning
money, safety is definitely important, but love will
change attitudes.”** —Ernest Franklin, Production Foreman

**“It brought back specific memories of my parents
and the value of relationships.”** —Thomas Solis,
Marine Advisor

“Enjoyed the humor and passion. Entertaining!”
—Tom Suhrhoff, Aviation Advisor

**“Very good information and presentation. Thanks
for sharing.”** —Randy Jensen, Field Foreman

**“Very dynamic and to the heart. A realistic learning
experience.”** —John Knoll, Compliance

**“Thought it was an excellent and motivating
presentation!”** —David, Safety Leader

“Very good presentation.”
—Allen McCorvey,
Construction Operations Supervisor

**“Very easy to listen to, pleasant
to hear, and a meaningful topic.”**
—Glenn E. Chance, Sr. Field
Supervisor

**“Really good – enjoyed safety
talk – easy to understand and
realized what was being said.”**
—Ronnie, Safety Leader

**“Great motivational speech. Can
apply everyday in my workplace and at home.”**
—Monte Olsen, OPS Superintend

“Great advice. Enjoyed the presentation.”
—James Fortenberry, Wellwork Engineer Tech.

“Very heart felt. Good talk.” —Tim Plaisance,
Field Supervisor

**“Did a great job of keeping my attention was never
boring. Really hit main spots on safety.”**
—Rusty Weeks, Maintenance Foreman



“Awesome!!”

—Beto Silva,
Sr. OP Tech.

“I think David did a great job and I will definitely be implementing the information provided today.”

—Ashley Coker

“STRONG SPEAKER. Fantastic topic on safety motivation.” —I.O. Martinez Jr., Sr. Tech. Mech.

“Interesting, entertaining, and motivating.”

—Cary Finch, Controller

“Can’t wait to spread the information to my group.”

—Amber Abel, Subsurface Engineer

“David, very good and true.” —Russell Gray,
Field Foreman

“Thanks, it was inspiring. It helps to put others first, then yourself next.” —John Wayne Jones, Field Supervisor

“Very motivating was good. I can apply this to all aspects of safety to my life.” —Jimmy K. McLain, SOCT

“Great job on motivation principles. Great job on taking us back to the basics. Provide an assortment of new tools and ideas that can be used everyday.”

—Willie Bright, Sr. Field Supervisor

“The best seminar I have ever heard, but I am still a Jets fan.” —Chance Decker, Sr. Tech. Electrician

“Excellent speaker!” —Mike McNulty, Supervisor

“Very moving message! Something that really hit home for me.” —Mike Gaskins, Geoscience Manager

“Outstanding presentation.” —Vincent Garcia,
Sr. Tech. I&E

“He is really good.” —Victor Corona, Sr. Opt. Tech

“David Sarkus you are an incredible motivator. Your message really hit home.” —Reginald M. Babin,
Sr. Operations

“Great job good message for this group.”

—Jackie Parmer

“Good speaker. Love of all people spot-on! Praise people for doing good.” —Phillip Ray Hoggatt,
Operations Foreman

“Great talk. Great motivator.” —Juan Carlos Morrell,
Safety Engineer

“Thanks for the love!! Nothing wrong with the 80’s!”
—Jim Harvova, Field Support

“Excellent presentation. Very motivational and useful information. Thanks.” —Wayne Hill, Operator

“Home run and Good job.” —Jess McLawson,
Workover Support

“Some good motivating stories.” —Tim Benish, Engineer

“Excellent motivational speaker. My best supervisors and says treated his workers like family.” —Mike Bell,
Coordinator

“Thought David truly spoke from the heart.”
—Larry McGee, Tech.

“Very engaging and energetic. Great way to tie humor and important safety messages together! Definitely would love to listen to you again.”
—Justin Harrison, Safety Engineer

“If you always do what you’ve always done, you’ll always get what you’ve always got. Make a difference. You surly hit this home run we all need to stand up!”
—Kara Taylor, Materials/Corrosion Engineer

“Correcting to redirect. Coaching by model.”
—Lee Daughtory, Senior Operator

“Take safety home with you.” —Clayton Ignasiak,
Wellwork

“Safety is all we do! Today and tomorrow.”
—Athena Schwartz, Safety Leader

“Re-enforce belief that our employees need to go home everyday the same as they come, because their families deserve it. Great talk!” —Michael Leach,
Projects Manager



"Safety is quality and quality is proficiency and proficiency is professional." —Kade Bell, Maintenance Safety Leader

"Motivated crowd and entertaining. Quality, knowledge, and expertise." —M.D. Woods, SSE

"Safety is only successful if you apply it."
—Marg Kaiser, Sr. Staff Assistant

"David, your commitment to safety and what you believe is outstanding. Also, the love for your mom and dad means so much to me keep that in your delivery. Your presentation was great! God bless you!" —Danny Benjamin, OIMS Tech/Safety Leader

"Very enthusiastic presentation. Good points on relationships regarding caring." —Raymond J. Walaski, F. Support

"Great stories to personalize how to make a difference in building relationships in the workplace. Nice balance of humor and stories. Thanks!"
—Mark Beerkircher, Opt. Support

"You don't grow old gracefully by accident."
—Harmony Platform, Golden Years

"Confirming in favor of correcting." —Tyrone Roger, Plant Foreman

"Love works." —Doug Owens, Engineer Supervisor

"Great Job!" —Wayne Bethal, Sr. Tech.

"Yea Baby!!" —Joe Duncan, Sr. RSO Support

"Very good presentation. It gave me some tools to use." —Rex Rich, Tech. Foreman

"Very good information and direction." —Kent Keller, Field Foreman

"I just like the way you teach I'm a laborer from the heart." —Octavio Morales, Safety Leader

"Excellent presentation." —Mark Bowers

"Love the attitudes and commitment of safety." —Jack Jones, Field Foreman

"If you don't work safe, you're cheating yourself! David personalizes safety."
—Jeff Parker, Field Foreman

"Message supports removing the fear of leading from the heart with confidence." —Allen Arnold

"Your love reference is right on." —Ron Laura, Foreman

"Great motivation on safety culture and encouraging being a motivational safety leader."
—Delphine Whitehorse, Regulator Specialist

"Great job!" —Don Simms, Tech. Mech.

"Good job. Very encouraging!" —Ed Tummel

"Your emphasis on really caring about each other really hit home. Sometimes I can get complacent on this aspect and today's reminder has re-energized me." —Tim Cagle

"David was beyond inspirational! I have learned so much and will use his information for the rest of my life!" —Sean Windbiel, SYU Safety Leader

"You did an excellent job with the speech. Safety is not an option it's your personal duty." —Enoc Navarro, Team Leader

"Brought up processes and tools I knew about, but have not been utilizing. I plan on emphasizing good safety efforts more." —John M. Haneephin, W/O Support

"Leadership is caring about people. Safety leadership truly believes working safely is achievable."
—Mitchell Lee, Supervisor

"Great job, David." —Joe Dunand, Mechanic

"Safety is a way of life." —Eugene Perry, Foreman

David Sarkus, MS, CSP ▼ The Safety Coach®

Fluor-Hanford K Basin Closure Project Kennewick, Washington

FLUOR®

Even though we had a lot of fun and laughs — everybody took a good deal away with them from a content and motivational perspective.



“Excellent job – very motivating for me. I plan to start confirming more than correcting, to lead from the heart and develop a sense of community in my organization.”

—Mark Peres, Deputy VP

“Dave’s talk was from the heart. It

was dynamic and insightful.” —Tim Veneziano,
Director Tech. Support

“Excellent presentation, especially regarding leadership – I couldn’t agree more.”

—Monty Giulio, Operations Manager, Hanford Patrol

“You are one of the best presenters I have ever listened to. What a strong message! Your message hit home.” —Delbert “Ray” Zurn, Trainer



“On the mark! You had my workers’ full attention and delivered a powerful and valuable message that will help Fluor continuously improve safety Performance.” —Pete Knollmeyer,
VP, Federal Services

“The message directed at teaming and genuinely and actively caring was ‘spot on’. It is what will take us to the next safety level if we all buy in to it – management and workers alike.” —John Bell,
Fire Protection Engineer

“Your approach to safety has direct application to all our work processes and to all areas of our lives, home and work – personal relationships and business. Right on!”

—Mike Muir, Project
Document Control

“David was very inspiring.” —Jeff Brooks,
RCT

“Thank you for your inspiring presentation! Safety is not an accident.”

—Jennifer Stewart, Nuclear Safety



“Great Principles – our society has degraded love – Your approach made it a good thing.”

—Ken Gray, HAMTC Safety Rep

“Enjoyed the wit of his positive reinforcement of safety.”

—Ron Galpin, Electrician

“Very inspiring! You hit the mark.”

—Glen Triner

“Yes you hit a home run. Thank you.”

—Darrell L. Hutchinson, SOE

“Dynamic Speaker. Very enjoyable, clear and easily relatable - impressed by respect shown for his parents.” —Kat Shaddix, Planner

“Thanks – Great Talk” —Steven Moore, Supervisor

“Your use of personal stories and humor helped to keep us focused.” —Brian Oberg, Nuclear Safety

“Excellent presentation.”

—C. Singer, QAE

“Good points – I hope our organization can take them to heart!” —Susan Omberg, Nuclear Safety Engineer

“Great Presentation!” —Jim Mathews, Director

“Great speaker. The words spoken are very true and important in every aspect of life.” —Denny Webb, NCO



“Perfect! You can make people do activities but you can’t make them care. They have to be inspired to care. Loved the Rick Sutcliffe story.” —KE Facility Manager

“Very inspirational talk, encouraged me to take some actions that are needed and step up my leadership to help my crews become energized and safer at work and at home.”
—Chris Lucas, KE East Project Director

“Great presentation – simple message but important.”
—Stott Story, Superintendent

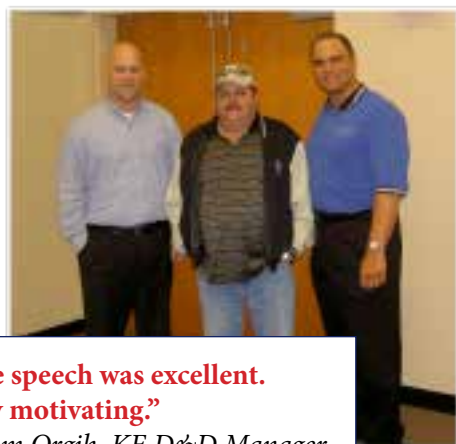
“I listened to every word and took them to heart.”
—Laurie Ann Robinson, Exec. Sec.

“Good job Dave – you guys from the east are always more open with your emotions – I love it. Keep sharing brother.”
—Grant McCallum, Nuclear Safety

“You reinforced the concept of positive feedback, praise to a co-worker when it is due, team-building, and a sense of commitment in the workplace.



Respect and confirmation go a long way in a stressful environment.”
—John Geuthor, Engineering Manager



“The speech was excellent. Very motivating.”
—Tom Orgih, KE D&D Manager

“Great Talk. You kept it lively and interesting – Thank you!” —Ronney Dupris, Principal Designer

“I only with my entire organization could attend and meet Dave. Great presence, passion and fantastic stories that make the message fun.” —Steve Meyer, SRT (SWAT) Commander

“Great speech.” —John Petty, NCO

“Great speech. Helps fight the notion that safety must be boring.” —Scott Seydel, PFP OSH Manager

“Great presentation! I will use this information in my workplace to be safer.”
—Chris Fulton, NCO

“I love Dave Sarkus – Great Motivational Speaker.”
—Carol Clark, Admin. Specialist

“Dynamic Speaker. Very Impressive.” —Steve Cho, Engineer

“Great presentation. Safety is everyone’s responsibility...”
—Rob Gentry, Project Manager

“Your story about PG&E really hit home. You drove home the point that safety is about each individual not about the company or group they work for.”
—Neal Sullivan, KBC Chief Engineer

“David recharges your batteries and reminds us all to live life to the fullest. We have to care to live.”
—Suz Levinskas, Employee Reliability Manager

“Dave – what a great talk.” —Ray Akyers, HP Tech.

“Loved it! You broke through some tough barriers. The audience was quiet, but you got ‘em.”
—Darren Boone, SHQ&R Director



“If more ‘leaders’ would lead with their heart, more workers would put their hearts into their work.”

—Jeanne Berglund, CAM Rep.

“WOW!” —Eddie Coaly, HPT

“You teach Godly principles, well done!!”

—Lee Wilkerson, Nuclear Chemical
Operator/Operations Engineer

“Good energy, good focus, and good message with respect to all others being your customer.”

—Nathan Cathay, Nuclear Safety Manager

“Excellent presentation!!! Stay positive and keep moving forward.” —Russell E. Flye, KBCP Engineer

“You need to know that you impacted my life in a very positive way... You did a masterful job at weaving in experiences and stories so that they had practical application to our lives. I remember how you loved your parents, and how you missed them - I have thought about what you said every day for the last week - obviously an impact in my life. It’s presentations like the one you gave that are going to help industry do better at highlighting the importance of safety ... We all have a ways to go, but that’s the sort of message that should be heard all across America ... You need to realize that I was quite impressed, and I’m glad we were able to connect and that I carried away things I will remember for the rest of my life. Keep on delivering that message!” —Pat Schweiger, Sr. Technical Advisor

“We still talk about you here all the time (even after more than a year). I’ll hear comments weekly if not daily. We shared your books and ideas at K-Basins and across the site ... and about taking care and watching out for their workplace family. The part about family and taking care of one another really sank in ... I would also let you know that we here at K-Basins have achieved the Companies’ ‘Best of the Best’, for two consecutive quarters; and have the lowest recordable rate of any DOE site across the nation. I feel that having great speakers like you talk to our workers on a very real basis can only lead to success. Sometimes the worker might only remember one thing that was said, but that could be the one thing that keeps the worker and his co-workers safe in the workplace.”

— Bob Brotherton, KBC HAMTC Safety Representative



David Sarkus, MS, CSP ▼ The Safety Coach®

General Electric Transportation Systems – Propulsion Department
900+ Workers and Operational Leaders: A Star VPP Site in Erie, PA



I had a BIG time with these leaders at GE. And they were a great bunch to work with!



“Out of the park Dave.”
—Jerome F.,
Insulator/Wrapper

**“I felt David gave
an excellent speech.
It should motivate
everyone to try harder
to be safe.”**
—Ceola Russell,
Coil Winder

“It was very entertaining. GO.” —Eric Pedl

**“Thank you for caring about our safety. You are an
inspiration.”** —Joe Lybrook, Bay A Final Assembly

“I love you, man. Good job.” —Annette Burns

“Great inspirational speaker.” —Gene Naglowski,
Material Controller

**“Your speech was very enlightening. I enjoyed it.
Thank you.”** —Glenn Hughes, Molder

**“Excellent job. First meeting I stayed awake the
entire time.”** —Dave Fedorczyk, Kapton Machine Operator

“Dave it was a great talk. Keep up the love.”
—Rob Lintdmath, VPO UX

“You not only kept me awake – I enjoyed it!”
—Tim Nagle, Assembler

“One of the best motivational speakers I’ve heard.”
—Dave Jackson, Assembler – UX Rotors

“Good – Best I’ve seen.” —Dave Lock,
Main Stator Assembly

**“The emphasis on ownership of not just ones’ safety,
but the safety of those around you is a very good
point to push. We all are responsible for the safety
of all of our co-workers.”** —Ryan Bradley, PTA

**“Great connection with the audience. Good
message to motivate with safety.”**
—D. Frenn, Business Leader

**“Your talk was very
inspirational ... I will not
forget to lead from the heart.”**
—Tonya Polk, Saddle Winder

**“You really got my attention
(thanks).”** —Debra Thomas,
Lead 6 Loop, Bldg. 6



**“Outstanding Job – Everybody needs
to hear this!”** —Bob Trnavsky,
Center of Excellence (COE) Leader

“Very motivational and authentic. Makes you think.”
—Ron Rice

“Great job. Oh Baby.” —Rich O’Rourke, Safety Monitor

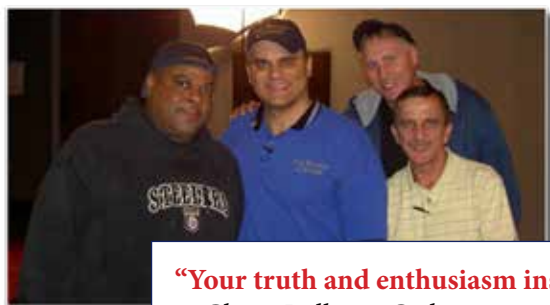
“Excellent presentation Dave.” —Tim McMann, Welder

**“This guy is funny! He really gets the
point across.”** —Richard Poster, Laborer

**“Great job. You made me more aware
of the whole safety issue.”**
—Russ Walker, Assembler

“Dave hit a grand slam.” —Tom Sisco,
Assembler





“Your truth and enthusiasm inspired me.”
—Gloria Pullium, Coil

“I can’t get enough of your love Baby. Oh Yeah. Thank you - great job! Excellent!!! —Rob Hawrylin

“You did a great job.” —Pat Dunston

“Thanks for your help and inspiration. Safety first.”
—Bruce Stebbins, Operation Support Advisor

“You’re great.” —Diane Keith

“Great Job.” —Ronnie Rossman, Generator Wrapper

“Enjoyed your talk. Fun and Informative.”
—Frank Heim, Machine Operator

“Great Job Dave.” —Harry Osiecki, Jitney Driver

“You threw a touchdown for a lot of people. Good job.” —John Plyer, Brazier

“Entertaining, attention holder – 7am crowd is tough to play to. Good job!!”
—Jim Deloris, Coil Winder

“A great speech with a lot of enthusiasm. Tickled my brain with thinking about how I can be a leader and be a safety coach.”
—Srinivas Kummarasetti, Mechanical Engineer

“David hit a home run.” —Mary Herman

“The stories went well with your speech. We do need to care for one another. We spend more time with our co-workers than our families. Most of us work 500 – 800 hours of overtime a year on top of over 40 hours a week. Some of us need to care more. Good Job.” —Roland Slade, Fork Lift Driver

“You did a great job.” —Marilyn Hunt, Machine Taper

“Inspirational!!!” —S. Rios, Coil Manufacturer

“You were an inspiration to listen to. Your speech was very impressive and really made me want to get more involved.”

—Robert Mazur

“He was great – we need to all work together to improve our work area.” —Paul Lindsley, Anneal Operator

“Dynamic, Motivational Speaker.” —Reid Bidwell

“I got two words – FA Nominal.” —Frank Smith, Crane



Here I am with Jim Macie on one of GE's locomotives. In 2005 there were nearly 800 shipped with even more to leave Erie in 2006! I'm very proud to be a small part of GE's vision for excellence in all things — especially their vision for excellence in safety. This is one of the few operations left in America where we still build something — especially something BIG! I believe GE remains as one of the very best companies in the world and it shows!



“Dave, Your presentation appeared effortless. It seemed almost ad libbed, but it was so relevant and timely. Your anecdotes fit any audience and your mixture of humor and seriousness was a perfect fit. The feedback that I received from the audience (hourly and salaried) was positive beyond my expectations. I can't thank you enough.” — Jim Macie, Team Leader

Some GE Groups followed with two or more spectacular years of safety performance....

6

Really Important Reasons for Bringing in David Sarkus

1. Your People will Thank You for Bringing in David Sarkus
2. They will see it as an Investment in them
3. You Will Show Workers They Are Valued
4. Get them to Care for Each Other's Safety
5. Get them Focused on Working at their Safest levels possible!
6. Quickly Create Positive Change



Join this Partial list of David's Satisfied Clients!

